

السيدي لتجاره اجهذه الحساب اللي ولواذمه شركة الشخص الواحد ذ.م.م AL-SAEEDI FOR COMPUTERS & REQUISITES TRADING CO. L.L.C

# ALL ABOUT AL-SAEEDI

### CONTACT US.

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# About US

#### **AL-SEEDI**

is a company that provides integrated end-to-end solutions and services to customers for improving their business performance in real-time. AL SAEEDI' core divisions are IT Consulting, Software and Outsourcing. We work proactively to provide a range of solutions and services to various businesses. Our area of expertise includes specialized industry solutions for Finance, Manufacturing, Public Sector, Education and Real Estate as well as Service Providers / Telco's.

### VISION

#### OBJECTIVE

- Providing quality IT solutions within the clients' scope,
- budget and schedule is the AL SADEEI's objective. and
- Always strive to offer the best product at the best value
- to its clients

#### WHO ARE WE

- Our vision is to become the leading and most trusted
- system integrator in the region. This means getting close
- b to customers, understanding their businesses, and
- establishing long-term relationships with them.
- Mutual respect, Equity, Responsibility and Competitiveness are the core values that we exhibit both internally as well as externally.
- Work proactively to provide a range of solutions and services to various businesses

#### MISSION

- To enable people and businesses throughout to realize their full potential
- To empower Companies to make their best work and get it in front of the market they deserve
- To build the most Convenient, secure, cost- effective business solutions





### CONCEPTUALIZE We Develop Concept Based On Ideas And Clientele Requirement

#### DEVELOPMENT

Apps Developed On Client's equirements And The Unique Features Of The Operating System And The Devices.











#### DESIGN

Professional And Skilled Xu/Designers.

Simple And User-friendly Designs Attains 100%

Assured Result.

# OUR MANAGEMENT & SERVICES

#### PROJECT MANAGEMENT

A L S A E E D I as experience in implementing the best of the breed technologies for our customers. We have our team of certified project managers, who manage the complete lifecycle of the projects and help our customers to implement technologies within their budget and timescales.

#### SUPPORT & SERVICES

AL SAEEDI provides a complete customized support to their customers to address their needs in a comprehensive manner. We are available to our customer and can provide custom response on times.

We offer support services for all IT, ERP & Software, Network and Infrastructure related products.

AL SAEEDI has been offering Support services for Passive Cabling Components (UTP, Fiber and Power), Systems (Servers, Workstation, Printers, Servers and System), Networks (Active & Passive Equipment), System and Applications, Virtualization and other IT related equipment since its inception.

Our expertise and coverage are something that provides us a competitive advantage over the competition

# DOMAIN & INFRASTRUCTURE

Our services range from providing professional consultancy for network planning and design to supply and install complete turnkey solution and lifecycle maintenance services:

- Fiber Optic and Cat-6 STP Cabling solutions)
- OTN Systems (Open Transport Network)
- TDM / IP Telephony Solution (based on Hybrid Systems)
- Contact Centre solution
- IVR Systems
- Voice Conversation Recording Solutions

# SERIVCES LAVEL AGREEMENTS

A L S A E E D I offer Service Level Agreements (SLAs) to our customers. Peace of mind, will proactively verify that your Network is secure, reliable, and functioning optimally always. Additionally, A L S A E E D I Service Level Agreements for help desk call-backs times, web portal availability, reporting, disaster recovery backups, and security monitoring.

#### Network Visibility

A L S A E E D I Care Service delivers visibility into the health and security of your network, giving you the information, you need to improve performance and increase your operational efficiency.

#### Continuous Improvement

A L S A E E D I Will perform periodic assessments of your network health and availability to proactively identify potential issues and help ensure that all of devices are configured optimally, according to best practices.

#### A Simple, Complete Solution

A L S A E E D I Service provides technical support for your entire business network with a single support contract. You receive expert technical support directly from A L S A E E D I ongoing operating system and application software updates for all covered devices and applications.

### OUR ONE SOLUTIONS

We believe that analytics and business intelligence are a major factor in supporting businesses. Our BI service offering incorporates the following services:

- Analysis
- Design
- Implementation

## WE OFFER

- VOIP SOLUTIONS
- LAN/WAN SOLUTIONS
- SECURITY SOLUTIONS
- SURVEILLANCE SOLUTIONS
- SERVER & STORAGES
- ACCESS CONTROL SYSTEM
- CABLING INFRASTRUCTURE



### WE OFFER

#### **VOIP SOLUTION**

As the expert in High Definition Video Communication, we understand how companies connect. Permit the transferring of voice using information packets over a network. Our solutions include both & software based as below hardware protocols.

- SIP
- SCCP

A L S A E E D I specializes in developing many different VoIP business solutions for businesses nationwide. We take a consultative approach to help you select your hardware, installation of the PBX, and we will always be here to help you support and maintain your system

#### LAN/WAN SOLUTION

By taking advantage of the latest technology, we will position your organization to manage growth well into the future:

- Switches
- Unified
- Routers
- Communication
- IDS/IPS
- Security
- **Email Security**

Firewalls

- Network Monitoring
- VPN
- Wireless AP's /C controllers

#### **SECURITY SOLUTIONS**

Securing network infrastructure is like securing possible doorways of attacks on a country by deploying appropriate defense. Computer security is more like providing means to protect a single PC against outside intrusion. Security Solution We Offer:

- Firewall
- Email Security appliance
- VPN IDS/IPS
- Active Directory
- Anti-Virus Protection
- Anti-Spam Antispyware

### WE OFFER

#### **SURVEILLANCE SOLUTIONS**

AL-SEEDI'S experts can design and implement comprehensive video surveillance and access service control systems, combining the best hardware and applications available to keep your facility and assets secure. Our services include:

- VsiAppliance-based network video recorder
- IP cameras
- High definition day and night surveillance video
- Video walls for command and control
- Access control
- Secure remote access
- Emergency call systems
- deo management software
- Installation and configuration of monitoring and video response

#### **SERVER & STORAGES**

A L S A E E D I provide a blue print for the data center that brings technologies back together in the most optimal way to accelerate the provisioning of IT services and applications. Our services include the following solutions:

Infrastructure Optimization
Storage Consolidation
Data Protection & Replication
Storage & Data Migration
Storage Virtualization

Server Consolidation, Virtualization,

Standardization

#### **ACCESS CONTROL SYSTEM**

Our access controls systems bring you full-featured physical security solutions serving any size facility.

We offer "One-Stop" Access Control solutions and provides a complete line of access devices including:

- RF controls
- Proximity Card readers
- Digital Keypads
- Electric and magnetic locks
- Smart Cards (PIV Cards) and Biometrics
- Visitor Management Systems (VMS)

#### CABLING INFRASTRUCTURE

A L S A E E D I offer a comprehensive service for installation of copper and fiber data cabling. We have a proven track record delivering the service to our customers' critical environments. Our cable installation works include:

- Supply cabling hardware products and accessories for telecommunications and data communications
- Conduit, Trunking and Tray installation
- Installation of copper and fiber cabling
- Termination and testing of cabling infrastructure
- Auditing of cable infrastructure
- Fault finding and resolution

### OUR SUCCESS & PROMOTIONS

#### **AFTER SALES & SERVICES**

AL-SAEEDI has organized up a support & services department and undertakes the following standard approach towards service support:

- Service Desk
- Incident management
- Problem management
- Configuration management
- Change & Release management

#### **QUALITY ASSURANCE**

At all levels of deployment all the necessary steps are taken to ensure quality that is unquestionable.

Here at "A L S A E E D I" we have made sure that during each step of the project standards are being followed and the actual site is supervised by expert and qualified staff.

#### **ANNUAL MAINTENANCE**

Once client has acquired new system, it is important that it should be properly maintained, so that it provides on-going and increasing benefit to that company.

A L S A E E D I helps you not only maintain your systems; we also help you in upgrading and re-utilizing your existing resources in a cost- effective way as your infrastructure gets obsolete.

#### COMTECH-ANNUAL MAINTENANCE CONTRACT

We can offer your company a support and service contract which includes regular scheduled maintenance for all systems and Network equipment at an agreed service level and cost.

#### ON-SITE SUPPORT

We offer phone and on-site support of desktop and server operating systems as well as support for a wide range of Network and Security hardware. We aim to provide you with the highest possible level of customer service.

#### OFF-SITE /REMOTE SYSTEMS MANAGEMENT

Problems can be fixed quickly with minimum impact on your business and without waiting for a technician. Many tasks can be performed remotely including:

- Daily back-up of mission critical data
- Performing security checks
- Maintenance of user

- accounts and permissions
- Network operations and monitoring
- Server performance monitoring

### GROWTH STRATEGY

How we'll scale in the future

#### FIRST HALF

Roll out product to local businesses to help establish the product

#### **SECOND HALF**

Release the product to the general public and monitor stock market trends

#### THIRD HALF

 Gather feedback from the financial community to expand availability of the product

## MEET CORE TEAM



FAROOQ ZAHEER

President



ABDUL REHMAN ZAHEER

CHIEF OPERATIONS OFFICER



SYED NOMAN

CHIEF EXECUTIVE OFFICER

### MEET OUR MANAGEMENT



REHAN SHAIKH

HEAD OF SALES



M ABDUL ALEEM QURESHI

DIGITAL MARKETING EXECUTIVE



SYED ZAKI BILAL

SEO STRATEGIST



SHARIQ KHAN

TECHNICAL HEAD



MUHAMMAD TALHA

MANAGER OPS & FINANCE



MISBAH KHAN

CONTENT DEVELOPER



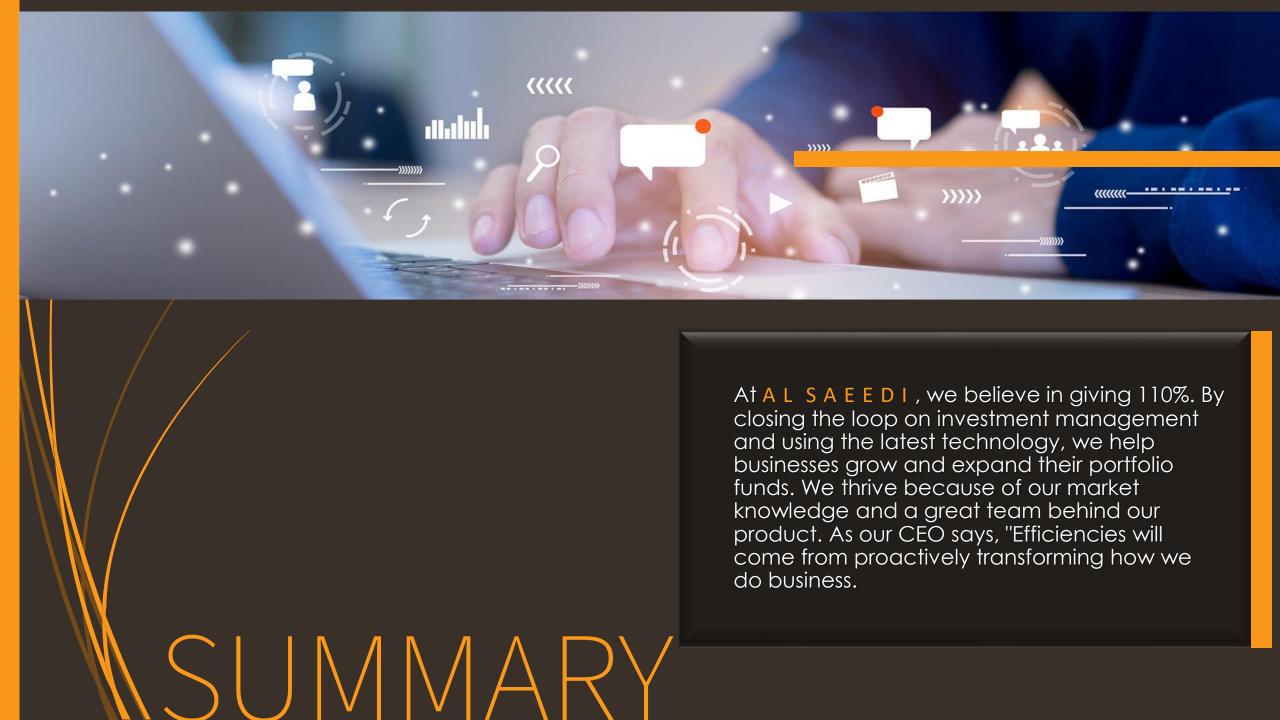
SYED ZEESHAN KAZMI

MANAGER HUMAN RESOURCES



JUNAID IQBAL

STORE PURCHASE OFFICER



### THE THINGS YOU BOUGHT FROM US

**Endpoint Security Protection** 

Servers / Infrastructure (Protection and Communication) **Servers & Workstations** 

DELL

Lenovo.

**Servers & Workstations** 

Network Routers and Switches **Security & Surveillance** 

**LAN Infrastructure** 

**Power Backup Solution** 







Symantec.















































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# Thank You

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